









WHAT DID YOU DO?

COMMUNICATION DOS

Be inclusive and transparent.

Be clear, direct, and concise.

Be friendly and personable.

COMMUNICATION DON'TS

Don't dictate, dominate, or over-control.

No (or minimal) surprises.

Don't rush or cut off conversation.

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Dive Deep into DISC for **TEAMS**

TEAM &
Create High
Performance
Culture

Manage Your
TEAM
Through
Change

Tapping into Your TEAM's Motivations

Encouraging Collaborative TEAM Decisions

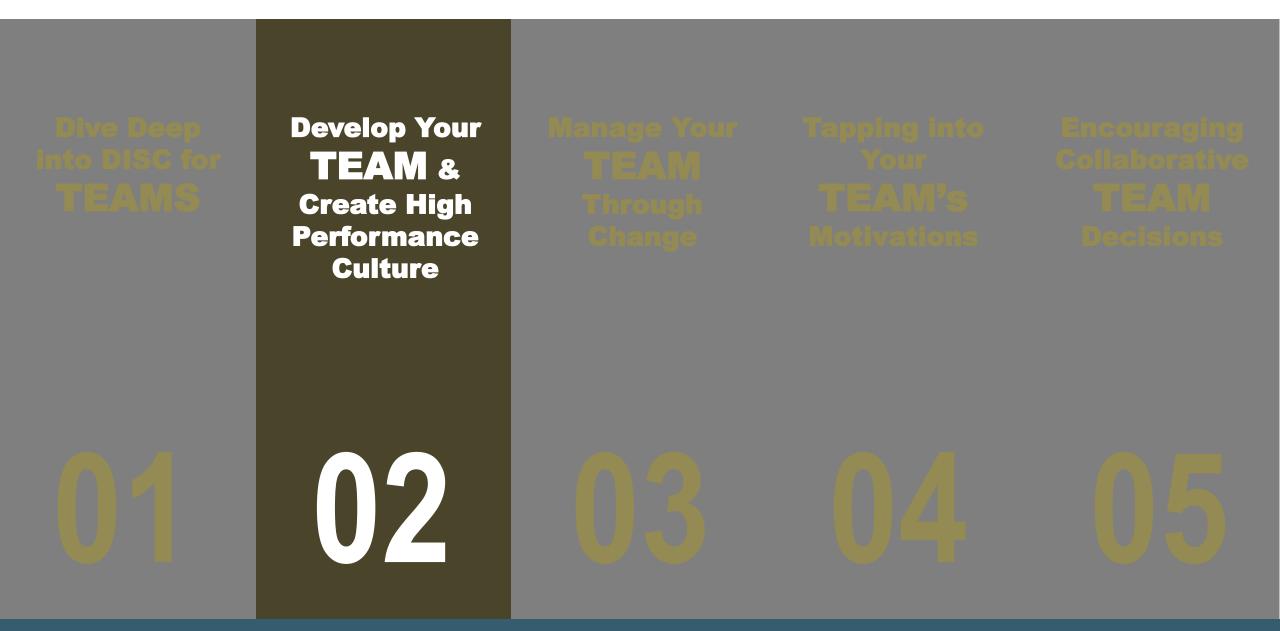
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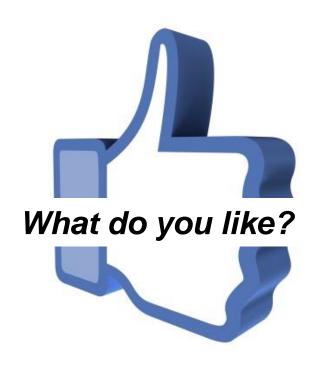
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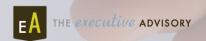




TEAMS







You don't just put a group of people together, and they become a team.

Stage One FORMING

Stage Two STORMING

Stage Four PERFORMING

Stage Three NORMING

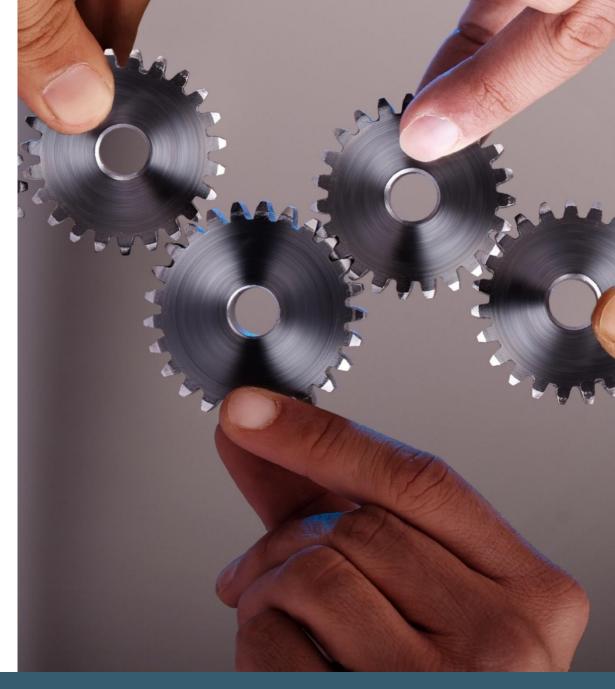
Stage Five TRANSFORMING REFORMING

TUCKMAN MODEL



Team Development Debrief

- What stage is your team in right now?
- What behaviors have you observed?
- What are the challenges at this stage?
- What can you do to develop your team and move them through this stage?





PSYCHOLOGICAL SAFETY

The belief that one will not be punished or humiliated for speaking up with ideas, questions, concerns, or mistakes.

- AMY EDMONDSON, Harvard Professor



Psychological Safety

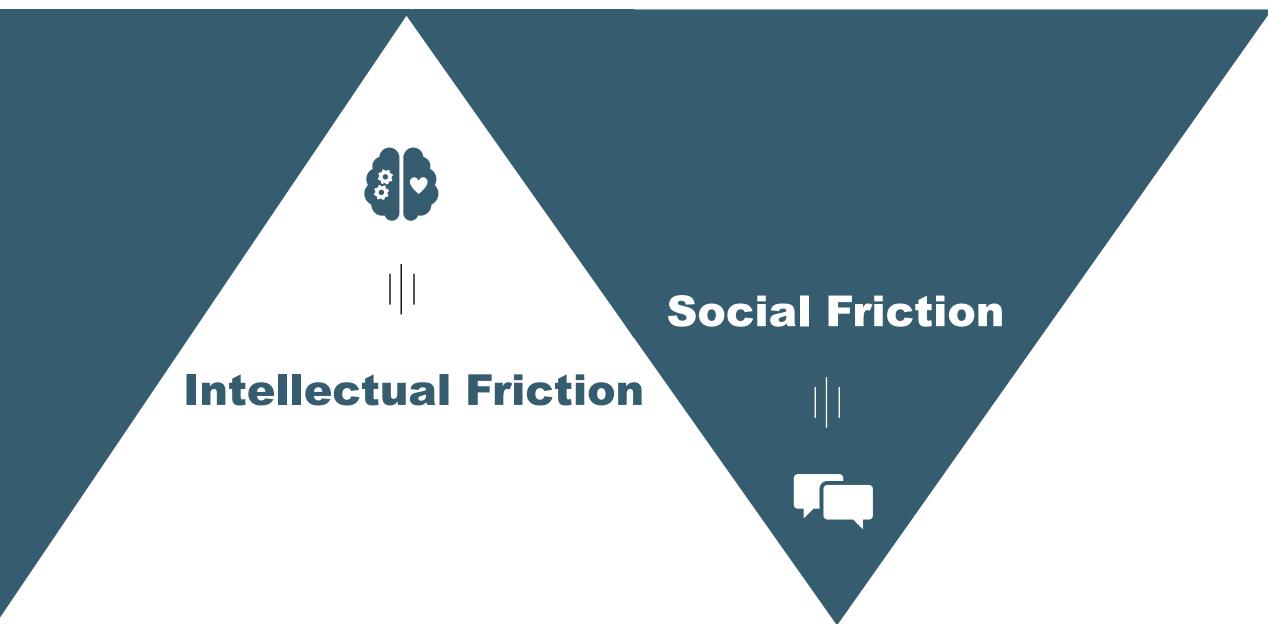


PERMISSION

- "The 4 Stages of Psychological Safety," by Timothy R. Clark

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Do you welcome others and embrace them for their unique capabilities, perspectives, and values, even if they differ from yours?

INCLUSION SAFETY

LEARNER SAFETY

Do you encourage others to learn and grow? Do you support them in that process even when they lack confidence and make mistakes?

CONTRIBUTOR SAFETY

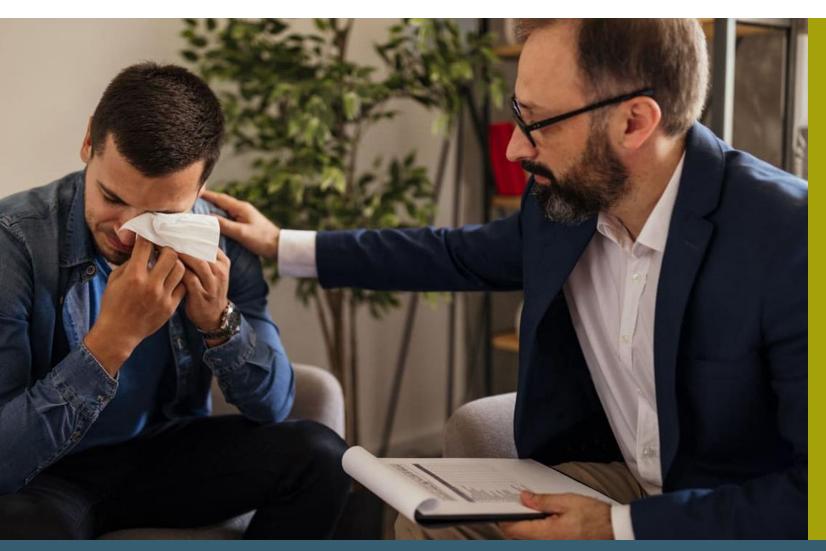
Do you allow others autonomy and independence, without bias or discrimination, to contribute in their own way to deliver results?

Do you invite others to challenge the status quo in order to make things better? Do you encourage people to disagree and debate for the better?

CHALLENGER SAFETY



Sympathy v. Empathy



- He just found out that a family member had suddenly passed away in a terrible accident.
- He just had his soulmate break up with him after being together for two incredible weeks.
- He just heard a voicemail from his partner who left him and took the kids after ten years of marriage.

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WHAT WILL YOU DO?



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